From: DDANGOOR--VUS0212A Date and time 01/13/93 16:27:47
To: RROPER --VAU0002A Robert P. Roper

Subject: Leo Burnett Contracts/Compensation PMI

TO: Robert Roper DATE: January 13, 1993

FROM: David E.R. Dangoor

SUBJECT: Leo Burnett Contracts/Compensation PMI

A couple of years ago PMI, following comments from our internal auditors, embarked on a strategy to review and implement written contracts/compensation agreements between all our operating affiliates and Leo Burnett branches worldwide. This project was not concluded although almost finished and urgently required by our auditors.

Could you please as a priority lead this project to completion. Before you contact anybody at Leo Burnett about this, could you please get up to date on:

1. Any existing contracts and/or compensation agreements.

2. How far did we previously get on this project and what were the outstanding issues.

3. How should we look at compensating Leo Burnett internationally, in view of the new agreed working procedure on Marlboro worldwide.

I suggest you discuss this with Owen Smith who was previously involved in this project with GCB.

Let us then review before we contact Leo Burnett.

David

cc: LGREHER --VUS0212A Leslie Greher TKEARNS --VUS0212A Thomas Kearns
JKRAMER --VUS0212A John Kramer OSMITH --VUS0212A Owen Smith

2500115663

Source: https://www.industrydocuments.ucsf.edu/docs/rqkx0000